

### Office of the Chief MEMORANDUM

DATE:

January 21, 2016

TO:

Board of Fire Commissioners

FROM:

Brian Gorski, Fire Chief

RE:

**FY2016 Inspector Vehicle Purchase** 

### RECOMMENDED MOTION(S) OR ACTION(S):

To approve proposed Resolution 2016-02 for the purchase of pick-up trucks for our Inspectors and the funding methodology for these vehicles.

### REPORT:

In accordance to our vehicle replacement program, for FY16 it calls for the replacement of four (4) Inspector Vehicles (2004 Envoy's, over 100,000 miles). In the preparation of our FY16 budget, the funds for the replacement of these vehicles was approved and is contained within our FY16 Approved Budget.

During the months of August through November 2015 our apparatus committee had numerous meetings with our Inspectors to determine the most versatile vehicle for their job function. The vehicle selected was the Ford F-150 ½ ton extended cab 4 x 2, specification #47. This vehicle provides the most versatility for our Fire Inspectors. Based on this, the District was able to piggyback onto the State of Florida Cooperative Bid for Fire/Rescue Support Vehicles, State Bid #15-23-0904.

To be constant with previous purchases, the District will purchase these vehicles utilizing the funds that were approved in the FY16 budget "Capital-Vehicle" and a percentage of impact fees.

The District determined that there has been an increase in new development over the past ten (10) years and that such growth has created a need for additional capacity and versatility of a Fire Inspector/Investigator in carrying equipment to conduct inspections and in investigating fires. Additionally the enhanced capacity and versatility of the Ford F-150 pick-up truck does satisfy the needs created by the new development in the District and based on this the District has determined that an allocation of ten percent (10%) of impact fees towards the purchase of these new vehicles is a proper percentage of impact fees to allocate.

Our attorney, Maggie Mooney-Portale has reviewed and approved this Resolution.

# **RESOLUTION NO. 2016 - 02** MANATEE COUNTY, FLORIDA FY2015 - 2016 FIRE INSPECTOR VEHICLE PURCHASE FOR THE SOUTHERN MANATEE FIRE & RESCUE DISTRICT

ADOPTED: January 21, 2016

### RESOLUTION 2016 - 02

A RESOLUTION OF THE BOARD OF FIRE COMMISSIONERS OF THE SOUTHERN MANATEE FIRE & RESCUE DISTRICT OF MANATEE COUNTY, FLORIDA, FOR THE PURCHASE OF FIRE INSPECTOR VEHICLES FOR THE SOUTHERN MANATEE FIRE RESCUE DISTRICT AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the Southern Manatee Fire & Rescue District ("District") is a tax supported special purpose district authorized under the provisions of Chapter 189 and 191, Florida Statutes, and Chapter 2000-402, Laws of Florida to levy ad valorem taxes, special assessments and impact fees; and

WHEREAS, the District desires to purchase four (4) new Inspector Vehicles to replace Four (4) Inspector Vehicles (2004 Envoys) in accordance to the District's Vehicle Replacement Program; and

WHEREAS, pursuant to Florida Statutes 189.053, the District piggybacked on to the State of Florida Cooperative Bid for Fire/Rescue Vehicles, State Bid #15-23-0904, and selected the Ford F-150 made by Ford (hereinafter "F-150"); and

WHEREAS, the District will purchase four (4) F-150 vehicles utilizing the funds that were approved in the FY16 budget "Capital-Vehicle account" and a percentage of impact fees; and

WHEREAS, the District determined that there has been a ten percent (10%) increase in new development over the past ten (10) years and that such growth has created a need for capacity and versatility; and

WHEREAS, these F-150 vehicles provide more than double capacity and more versatility compared to the existing Envoy vehicles that presently serve the population within the District; and

WHEREAS, the enhanced capacity and versatility of these F-150 vehicles will be able to satisfy the needs created by the new development within the District; and

WHEREAS, the District has determined that an allocation of ten percent (10%) of impact fee funds towards the purchase of these vehicles is a proper percentage of impact fees to allocate towards the acquisition of these F-150 vehicles as it is commensurate with the enhanced needs created by new development and population growth within the District; and

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Fire Commissioners, acting as the governing body of the Southern Manatee Fire Rescue District of Manatee County, Florida, in a public meeting, that:

- 1. The above recitals are true and correct and are incorporated herein fully.
- 2. The total purchase cost for these four (4) Ford F-150 vehicles is ninety-six thousand four hundred dollars (\$96,400.00) of which eighty-six thousand seven hundred sixty dollars (\$86,760.00) shall be funded through the approved FY16 budget.
- 3. The remaining nine thousand six hundred forty dollars (\$9,640.00) shall be funded from the District's Impact Fees, which represents ten percent (10%) of the total purchase cost.
- 4. This Resolution shall take effect January 21, 2016.

**DULY ADOPTED** at a public meeting this 21st day of January, 2016.

ATTEST:	SOUTHERN MANATEE FIRE & RESCUE DISTRIC		
Melanie A. Marken Secretary	Charles A. Durant, Chair		
	Dan Center, Vice Chair		
	Anthony C. Evans, Treasurer		
	Jim Cena, Commissioner		

## BID AWARD ANNOUNCEMENT

15-23-0904

Effective Dates:

October 1, 2015 - September 30, 2016

POLICE RATED, ADMINISTRATIVE, UTILITY VEHICLES, TRUCKS & VANS

Participating Sheriffs Offices & Local Governmental Agencies of the State of Florida

Coordinated By

The
Florida Sheriffs Association
& Florida Association of Counties









### FLORIDA SHERIFFS ASSOCIATION

P. O. Box 12519 • Tallahassee, FL 32317-2519 PHONE (850) 877-2165 • FAX (850) 878-8665 WEB SITE: www.flsheriffs.org

DATE:

October 1, 2015

TO:

ALL PROSPECTIVE PARTICIPANTS

FROM:

Steve Casey

Peggy Goff

Drew Terpak

Annette Grissom

**Executive Director** 

Deputy Executive

**Business Operations** 

Cooperative Bid

Director

Manager

Coordinator

RE:

POLICE RATED, ADMINISTRATIVE, UTILITY VEHICLES, TRUCKS & VANS

BID NO.: 15-23-0904

We are pleased to announce that the Florida Sheriffs Association and the Florida Association of Counties has successfully conducted its 23rd statewide competitive bid for vehicles which includes police rated, administrative, motorcycles, utility vehicles, trucks & vans. This contract is effective beginning October 1, 2015 through September 30, 2016, as long as vehicles are available through fleet.

Bids will be extended and guaranteed to any and all units of local governments/political subdivisions including but not limited to county, local county board of public instruction, municipalities and/or police agencies, other local public or public safety agencies or authorities within the State of Florida, and the state universities and colleges. In addition, bids will be extended and guaranteed to any other entities approved by manufacturers to participate in this contract. The participating agencies cannot guarantee any order other than those ordered through each individual agency.

In order to ensure quality service for our user agencies, we are requesting each of you to notify the Florida Sheriffs Association regarding any problems encountered in working with the awarded dealers. Any issues, including but not limited to, receipt of confirmation of order, delivery problems and communication problems, should be reported to us by e-mail at FLEET@flsheriffs.org. This information will be considered in future bid awards in order to ensure that agencies are receiving the level of service required of dealers who wish to participate in this program.

All interested parties who wish to purchase from this contract may do so by following these simple procedures:

### ORDERING INSTRUCTIONS

 Contact the awarded dealership listed in the zone from which you wish to purchase and advise them of your interest to purchase from Bid No. 15-23-0904. They will assist you with the placement of your order and answer any questions you may have regarding the vehicles purchased through this program. You can only purchase from a dealer who is listed as a winner of one of the four zones for the vehicle you wish to purchase. However, you may purchase from any awarded dealer within any zone (additional delivery fees may apply).

Agencies ordering a Ford, General Motors, Chrysler, or Toyota product, please be advised that you must use the appropriate FIN Code/FAN Code for the Florida Sheriffs Association in order to obtain the manufacturer's concessions. Also, you must use your FIN Code/FAN Code as a secondary number. For further assistance call the Fleet Customer Information Center for your appropriate manufacturer.

Manufacturer	Type Code	FSA Code	Fleet Center Contact Numbers	
Ford	FIN Code	QE065	1-800-34-FLEET	(1-800-343-5338)
General Motors	FAN Code	917872	1-800-FLEET OP	(1-800-353-3867)
Chrysler	FAN Code	48830	1-800-999-FLEET	(1-800-999-3533)
Toyota	FIN Code	GE159	1-800-732-2798	

- 2. YOU MUST send a copy of the original purchase order (including FSA's Contract No. 15-23-0904) submitted to the participating dealer electronically to: COOP@flsheriffs.org
- 3. Basic information required on all purchase orders is listed in this Bid Award Announcement. Purchase orders lacking the required basic information listed may result in the delay of placement and/or confirmation of orders. NOTE: The agency is responsible for obtaining a "Confirmation of Order" from the respective dealership. Dealers are required to complete a "Confirmation of Order" and send it to the purchaser within fourteen (14) calendar days after receipt of purchase order. Purchasers are encouraged to contact the dealer if a "Confirmation of Order" has not been received within a reasonable time.

Purchasers are reminded that the issuance of a purchase order does not in itself guarantee the placement of an order.

- 4. All Cooperative Contracts include an administratrive fee of .0075 or three quarters of one percent. The base price and all add options are inclusive of the administrative fee.
  - POLICE RATED, ADMINISTRATIVE, UTILITY VEHICLES, TRUCKS & VANS Dealers ARE to include a three quarters of one percent (.0075) administrative fee in their base bid prices and their quotes and pricing for all additional equipment items (add options), excluding any state regulated fees including tags. The three quarters of one percent (.0075) will be incorporated into and made a part of the total invoice amount and shall not be treated or added as a separate line item. Fees are based on the total invoice cost of the new vehicle or equipment and excluding trade-ins. Trade-ins and other exchanges will not reduce or impact the fee calculation. No Other administrative fee(s) will be applicable to any transaction relative to the contract.
- 5. In order to ensure quality service for our user agencies, we are requesting that you notify the Florida Sheriffs Association regarding any problems encountered in working with the awarded dealers. Any issues, including but not limited to, receipt of confirmation of order, delivery problems and communication problems, should be reported to us by e-mail at FLEET@flsheriffs.org. This information will be considered in future bid awards in order to ensure that agencies are receiving the level of service required of dealers who wish to participate in this program.
- 6. Add/delete options might include a superscript listed by the Order Code. The purpose of the superscript is to identify which options correlate to a specific dealer. Superscripts will be a number between 1 and 4, and will correspond as follows:

1 = Western zone dealer

3 = Central zone dealer

2 = Northern zone dealer

4 = Southern zone dealer

If a dealer has been awarded more than one zone, they will only have one superscript number assigned, and it will be the lowest numerical number that applies to their awarded zones. For example, if a dealer is awarded the northern and southern zones, their add/delete options for both zones will be represented by a "2" superscript.

Options are intended to add or delete equipment and/or features from the base vehicle specification, and to allow for an upgrade or downgrade to a manufacturer's model with a slightly different engine size or horsepower, and as such, will not be made available for purchase separate from the base vehicle.

<u>IMPORTANT NOTE</u>: The manufacturers produce limited quantities of certain vehicles and orders are processed on a first come first serve basis and limited by the manufacturing plants capacity during any given model year. We are advising all agencies to place their orders for police rated vehicles as soon as possible to ensure delivery of product.





### 1/2 TON EXTENDED CAB PICKUP TRUCK - 4X2 SPECIFICATION #47

2016 Chevrolet Silverado 1500 (CC15753) 2016 Ram 1500 (DS1L41)

2016 Ford F-150 (X1C)

2016 GMC Sierra 1500 (TC15753)

2016 Toyota Tundra Double Cab (8239)

#### ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

#### 1. ENGINE:

a. Manufacturer's minimum 6 cylinder gasoline engine, alternator, battery and cooling package.

#### 2. TRANSMISSION/AXLES:

a. Manufacturer's standard automatic transmission and axles.

### 3. PERFORMANCE ITEMS:

- a. Manufacturer's standard power steering.
- b. Manufacturer's standard gauges.

### 4. COMFORT ITEMS:

- a. Manufacturer's standard air conditioning with 134A system.
- b. Manufacturer's standard tinted glass all around.
- c. Manufacturer's standard AM/FM stereo.
- d. Heavy duty rubber floor covering instead of carpet.
- e. Manufacturer's standard production seats. Purchaser will select color at time of order.
- f. Keys: two (2) per vehicle, single key locking system, (each vehicle keyed differently).

### 5. SAFETY ITEMS:

- a. Dual outside mirrors and inside rearview mirror.
- b. Interior dome lights with left and right door activated switches.
- c. Manufacturer's standard air bags.

### 6. BRAKES:

a. Four wheel anti-lock brake ABS system.

### 7. TIRES AND WHEELS:

- a. Manufacturer's standard tires and wheels.
- b. Full size spare tire and rim, if available.

### 8. CHASSIS, FRAME, CAB:

a. Manufacturer's standard colors, factory painted. Colors to be determined by individual agencies.

- b. Manufacturer's standard fuel tank.
- c. Manufacturer's standard front and rear bumpers.d. Manufacturer's standard bed.





Name of Dealership	Type of Vehicle	Zone	Base Unit Price
1/2 TON EXTENDED CAB PICKUP TRUCK -	4X2 (Specification #47)		
Alan Jay Chevrolet, Buick, GMC, Cadillac	2016 Chevrolet Silverado 1500 (CC15753)	Western	\$20,416.00
Alan Jay Chevrolet, Buick, GMC, Cadillac	2016 Chevrolet Silverado 1500 (CC15753)	Northern	\$20,266.00
Alan Jay Chevrolet, Buick, GMC, Cadillac	2016 Chevrolet Silverado 1500 (CC15753)	Central	\$20,166.00
Alan Jay Chevrolet, Buick, GMC, Cadillac	2016 Chevrolet Silverado 1500 (CC15753)	Southern	\$20,266.00
Alan Jay Chrysler, Jeep, Dodge, Ram	2016 Ram 1500 (DS1L41)	Western	\$21,396.00
Alan Jay Chrysler, Jeep, Dodge, Ram	2016 Ram 1500 (DS1L41)	Northern	\$21,296.00
Alan Jay Chrysler, Jeep, Dodge, Ram	2016 Ram 1500 (DS1L41)	Central	\$21,096.00
Alan Jay Chrysler, Jeep, Dodge, Ram	2016 Ram 1500 (DS1L41)	Southern	\$21,296.00
Alan Jay Ford	2016 Ford F-150 (X1C)	<b>★</b> Western	\$19,583.00
Duval Ford	2016 Ford F-150 (X1C)	<b>★</b> Northern	\$19,483.00
Alan Jay Ford	2016 Ford F-150 (X1C)	<b>★</b> Central	\$19,583.00
Alan Jay Ford	2016 Ford F-150 (X1C)	*Southern	\$19,683.00
Kelley Buick GMC	2016 GMC Sierra 1500 (TC15753)	Western	\$19,970.00
Kelley Buick GMC	2016 GMC Sierra 1500 (TC15753)	Northern	\$19,765.00
Kelley Buick GMC	2016 GMC Sierra 1500 (TC15753)	Central	\$19,590.00
Kelley Buick GMC	2016 GMC Sierra 1500 (TC15753)	Southern	\$19,865.00
Alan Jay Toyota, Scion	2016 Toyota Tundra Double Cab (8239)	Western	\$24,693.00
Rountree-Toyota	2016 Toyota Tundra Double Cab (8239)	Northern	\$24,377.00
Alan Jay Toyota, Scion	2016 Toyota Tundra Double Cab (8239)	Central	\$24,493.00
Alan Jay Toyota, Scion	2016 Toyota Tundra Double Cab (8239)	Southern	\$24,593.00





### 1/2 TON EXTENDED CAB PICKUP TRUCK - 4X2 SPECIFICATION #47

2016 Chevrolet Silverado 1500 (CC15753) 2016 Ram 1500 (DS1L41) 2016 Ford F-150 (X1C) 2016 GMC Sierra 1500 (TC15753) 2016 Toyota Tundra Double Cab (8239)

#### ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

### 1. ENGINE:

a. Manufacturer's minimum 6 cylinder gasoline engine, alternator, battery and cooling package.

#### 2. TRANSMISSION/AXLES:

a. Manufacturer's standard automatic transmission and axles.

### 3. PERFORMANCE ITEMS:

- a. Manufacturer's standard power steering.
- b. Manufacturer's standard gauges.

### 4. COMFORT ITEMS:

- a. Manufacturer's standard air conditioning with 134A system.
- b. Manufacturer's standard tinted glass all around.
- c. Manufacturer's standard AM/FM stereo.
- d. Heavy duty rubber floor covering instead of carpet.
- e. Manufacturer's standard production seats. Purchaser will select color at time of order.
- f. Keys: two (2) per vehicle, single key locking system, (each vehicle keyed differently).

### 5. SAFETY ITEMS:

- a. Dual outside mirrors and inside rearview mirror.
- b. Interior dome lights with left and right door activated switches.
- c. Manufacturer's standard air bags.

### 6. BRAKES:

a. Four wheel anti-lock brake ABS system.

### 7. TIRES AND WHEELS:

- a. Manufacturer's standard tires and wheels.
- b. Full size spare tire and rim, if available.

### 8. CHASSIS, FRAME, CAB:

a. Manufacturer's standard colors, factory painted. Colors to be determined by individual agencies.

- b. Manufacturer's standard fuel tank.c. Manufacturer's standard front and rear bumpers.d. Manufacturer's standard bed.





### 1/2 TON EXTENDED CAB PICKUP TRUCK - 4X2 SPECIFICATION #47

### 2016 Ford F-150 (X1C)

The Ford F-150 (X1C) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE: \*Western \*Northern \*Central \*Southern
BASE PRICE: \$19,583.00 \$19,483.00 \$19,583.00 \$19,683.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:

F-150 (X1C)

DEALER:

Alan Jay Ford

**Duval Ford** 

Alan Jay Ford

Alan Jay Ford

ZONE:

\*Western

**★**Northern

\*Central

\*Southern

BASE PRICE:

\$19,583.00

\$19,483.00

\$19,583.00

\$19,683.00

Western

**Order Code** 

**Delete Options** 

AM/FM stereo radio

Air conditioning

Full size spare tire and rim

& Central

& Southern Northern

NA NA

NA NA

NA

NA

Western & Central

& Southern Northern

**Order Code Add Options** 

> Please refer to the Emergency Vehicle Lighting Specifications for lightbar descriptions and the awarded dealer pricing.

99P <sup>1</sup> 99F <sup>2</sup>	Engine upgrade - specify 2.7L V6 EcoBoost -or- (99G 3.5L ECOBOOST V6 \$1994)	\$794.00 <sup>1</sup>	\$1,594.00 <sup>2</sup>
<b>791</b>	5.0L V8 with Flex-Fuel Capability 2		
99F <sup>1</sup> 99P <sup>2</sup>	Engine upgrade - specify 5.0L FlexFuel V8 1	\$1,594.00 <sup>1</sup>	\$794.00 <sup>2</sup>
,,,	2.7L V6 EcoBoost® with Auto Start/Stop Technology System. (iceboats payload package 622 req. 53A Trailer Tow Pkg.) For 99G 3.5L V6 EcoBoost® (NA 122" WB) use \$1994  2		
998 <sup>1</sup> 68G <sup>2</sup>	Bi-fuel model - specify 3.5L V6 Ti-VCT with Flex-Fuel Capability 1	Std <sup>1</sup>	\$314.00 <sup>2</sup>
	CNG/Propane Gaseous Engine Prep Pack (req. 99F 5.0L V8 engine) - Late Availability 2		
68G <sup>1</sup> 68G <sup>2</sup>	CNG model - specify CNG/PROPANE GASEOUS ENGINE PREP PACKAGE (REQUIRES 99F 5.0L V8 ENGINE UPGRADE) ***LATE AVAILABILITY*** 1	\$314.00 <sup>1</sup>	\$314.00 <sup>2</sup>
	CNG/Propane Gaseous Engine Prep Pack (req. 99F 5.0L V8 engine) - Late Availability 2		
24GGE <sup>1</sup> CNG <sup>2</sup>	CNG conversion (discuss with dealer) 24 Gas Gallon Equivalent 1 Tank CNG System, specify Bi-Fuel or Dedicated (Requires 68G)	\$13,000.00 <sup>1</sup>	\$12,450.00 <sup>2</sup>
	Requires 68G \$314 and 99F \$1594. Bifuel/dedicated 24 GGE system. <sup>2</sup>		
	LPG conversion (discuss with dealer)	NA	NA
DRYCELL 1	Battery, 650 cca or greater Replaces factory lead acid 750cca battery with min. HD 800cca dry cell battery. 1	\$329.00 <sup>1</sup>	NA
	Dual batteries	NA	NA
99P 622 53A 163WB <sup>1</sup> 627 <sup>2</sup>	7,700 lbs. GVWR 6,900LB GVWR Includes: 2.7L ECOBOOST V6, 3.73 E-locking rear differential, tailer tow package, long bed, and 2.7L payload group -or- [99F 627 53A 163WB - 7.600LB GVWR Includes: 5.0L V8, 3.73 E-locking rear differential, trailer tow package, long bed, and HD payload package \$4404] -or- [99G 627 53C 163WB - 7.600LB GVWR Includes: 3.5L ECCOBOOST, trailer brake controller, 3.73 E-locking rear differential, trailer tow package, long bed, and HD payload package \$4904] 1	\$3,139.00 <sup>1</sup>	\$1,499.00 <sup>2</sup>
	(99G) Includes: 3.73 Electronic-locking rear axle, 9.75" gear set, LT245/70R17E BSW all-terrain tires (A/T) (T7C) (XL only), LT275/65R18C OWL all-terrain tires (A/T) (T8C) (XLT), Upgraded springs and auxiliary transmission oil cooler, XL: 17" Silver Steel Heavy-Duty Payload Pkg, wheels (64W), XLT: 18" Silver Aluminum Heavy-Duty Payload Pkg, wheels (64H) Optional Equipment: XL: 18" Silver Aluminum Heavy-Duty Payload Pkg, wheels (64H)(LT275/65R18C OWL all-terrain tires (A/T) (T8C) are included with		
Bid A	ward Announcement (15-23-0904)		862

VEHICLE:	F-150 (X1C)				
DEALER:	Alan Jay Ford	<b>Duval Ford</b>	Alan Jay Ford	Alan Jay Ford	
ZONE:	<b>★</b> Western	★Northern	<b>★</b> Central	<b>★</b> Southern	
BASE PRICE	\$19,583.00	\$19,483.00	\$19,583.00	\$19,683.00	
	the Unique 18" Aluminum wheels (64	IH)) USE \$1694 FOR XLT. 4			
67T <sup>1</sup> 67T <sup>2</sup>	Electric brake controller Requires Trailer tow package, Includ Integrated Trailer Brake Controller ( Max Trailer Tow Pkg. 2	the second leaves to the property of the foreign of the		\$274.00 <sup>1</sup>	\$274.00 <sup>2</sup>
	Traction control AdvanceTrac w/RSC (RollStabilityCo	ontrolTM) <sup>2</sup>		Std	Std <sup>2</sup>
XL9 <sup>1</sup> XL9 <sup>2</sup>	Limited slip differential 3:55 E-locking rear differential w/ ba 3.55 Electronic Locking axle ratio w/ Electronic Locking axle ratio with 53. 2.7L eco boost engine for \$419 or XL 53A. For 3.5L V6 eco boost engine up	145" wheel base. NA with traile A and 145"wb \$569. Use XL3 3. 6 \$569. For 5.0L V8 engine use se XL5 3.15 Elocking axle ratio	r tow package (53A). Use XL6 3.73 31 Electronic Locking axle ratio with XL3 \$419 or XL9 w/Trailer Tow pack 8419 or XL9. XL6 is included in 627	\$469.00 <sup>1</sup>	\$469.00 <sup>2</sup>
101A <sup>1</sup> X1C.300A <sup>2</sup>	Manufacturer's model upgrade Equipment Group Mid 101A includes and SuperCrew®), Power Door Lock Autolock), Power Tailgate Lock, Peri Side view Mirrors with Black Skull C Wipers, Daytime Running Lamps (DF AM/FM with single-CD (speakers; fo Productivity Screen with compass in Communications and Entertainment Smart Charging USB Port and auxilia premium locking cleats).   F150 XLT Model WITH 300a PACKA cleats), Bumper, Front-Chrome with 1	e package (specify pkg. bi E Power Windows (front on Reg is with Flip Key and Integrated I meter Alarm, Illuminated Entry, aps, Autolamp – Auto On/Off He RL) (On/Off Cluster Controllable ur (4) with Regular Cab, six (6) instrument cluster I SYNC® Entra System, 911 Assist®, 4.2" Multi- ary audio input jack. I Cruise Co AGE: EXTERIOR: BoxLink (incle Body-color Fascia, BumperRea	d)  ular Cab, front and rear on SuperCab War Transmitter kelyess-entry (include Manual-folding, Dual Power Glass vadlamps with Rainlamp Windshield v), MyKey® Owner Controls Feature with SuperCab and SuperCrew®) I 4. vanced Voice Recognition Function Display, Applink™, one (I) ontrol I BoxLink™ (includes four (4) fudes four (4) premium locking r-Chrome . FogLamps, Grille-chron	s 2"	\$4,000.00 <sup>2</sup>
66S <sup>1</sup> CG <sup>2</sup>	Caps, Perimeter Anti-Theft Alarm, Se Painted Aluminum INTERIOR/COMI Carpet-w/FloorMats, Compass, Crui Power Locks with Flip Key and Integ Lock, Power Windows (Front/Rear)-?Cloth40/20/40 lumbar, Armrest w/st One(1)Smart Charging USB port, Vi. Seat trim upgrade - specify Special Service vehicle package inclucenter-seat section deleted (Restraint or 99G) -or- (CG cloth 40/20/40 split	curiCode Keyless Entry Keypaa FORT: AC-Chrome Ring w/ Ob ise Control, Delayed Accessory is grated Key, Transmitter Keyless -One-touch, Rear Window with it torage, SYNC® 4.2"LCD Displa sors Mirrors, 2 ides: 240 Amp Alternator, Cloth Control Module cover provided if front bench \$N/C.)	sidian Vanes, AM/FM Single-CD, Power, Illuminated Entry, MyKey, Entry (incl. Auto lock) Power Tailgate Fixed Privacy Glass, Scuff Plates ty in CenterStack, ApplinkTM,—  40/Blank/40 Front-Seats (SG) with	\$49.00 <sup>1</sup>	NC <sup>2</sup>
07.1	40/20/40 Cloth, included in upgrade p	package 300a <sup>2</sup>		ا د د د د د ا	01.160.002
85A <sup>1</sup> 85A <sup>2</sup>	Power windows/door locks Autolamp - Auto On/Off Headlamps v (On/Off Cluster Controllable) (when selected, it will replace the controllab Black Skull Caps, Illuminated Entry, Flip Key and Integrated Key Transmi Windows (front on Regular Cab, fron	the non-controllable 942 Daytin ble DRL), Manual-folding, Dual MyKey® Owner Controls Featu itter kelyess-entry (includes Auto	ne Running Lamps (DRL) option is Power Glass Sideview Mirrors with re, Perimeter Alarm, Power Locks with slock), Power Tailgate Lock, Power	\$1,169.00 <sup>1</sup>	\$1,169.00 <sup>2</sup>
	XL POWER EQUIPMENT GROUP ( Includes: Autolamp – Auto On/Off He (DRL) (On/Off Cluster Controllable)  is selected, it will replace the control  Black Skull Caps Illuminated Entry No  Flip Key and Integrated Key Transmit  Windows (front on Regular Cab, fron	eadlamps with Rainlamp Windsl (when the non-controllable 942 lable DRL) Manual-folding, Dud dyKey® Owner Controls Featur itter kelyess-entry (includes Auto	nield Wipers Daytime Running Lamps Daytime Running Lamps (DRL) option of Power Glass Sideview Mirrors with the Perimeter Alarm Power Locks with Alock) Power Tailgate Lock Power		
50S 1	Speed control	1010 3000 2		\$224.00	\$224.00 <sup>2</sup>
50S <sup>2</sup>	Included in model upgrade packages	101a, 500a =			

VEHICLE:	F-150 (X1C)				
DEALER:	Alan Jay Ford	Duval Ford	Alan Jay Ford	Alan Jay Ford	
ZONE:	★ Western	★Northern	★ Central	★ Southern	
BASE PRICE:	\$19,583.00	\$19,483.00	\$19,583.00	\$19,683.00	
	Tilt steering wheel			Std	Std
DOME I	Passenger dome lamp 5" REPORT LIGHT DLR INSTALLED	) I		\$229.00 <sup>1</sup>	Std
VG <sup>1</sup> WG <sup>2</sup>	Bucket seats in lieu of bench s Vinyl 40/Console/40 Front-Seat with I Front-Seats with Flow-through Conso	Flow-through Console and colu	mn shift -or- (WG Cloth 40/Console/	\$124.00 <sup>1</sup>	\$294.00 <sup>2</sup>
	<ul> <li>Cloth 40/Console/40 Front Seats with With XLT model upgrade use (UG): • driver/passenger headrests, manual di (Mid), power driver/passenger lumbar column-mounted shift at \$2942</li> </ul>	Cloth 40/Console/40 Front Sea river/passenger lumbar (Base),	ts with four-way adjustable power driver/manual passenger lum	bar	
168 <sup>1</sup> 168 <sup>2</sup>	Carpet in lieu of rubber floor of Includes floor mats  Color-coordinated Carpet w/Carpeted		d in XLT 300a <sup>2</sup>	\$144.00 <sup>1</sup>	\$144.00 <sup>2</sup>
47R 1	Floor mats		erane e Pater e e e e e e e e e e e e e e e e e e	\$94.00 <sup>1</sup>	\$94.00 <sup>2</sup>
47R <sup>2</sup>	HD all weather rubber floor mats (req. All-Weather Rubber Floor Mats (req.		nu/Cornated Matching Floor Match 2		47 1100
924 570 1	Deep tinted glass	100 Color-cooramatea Carper	Wicarpeted Medicining Proof Mais) -	\$318.00 <sup>1</sup>	\$99.00 <sup>2</sup>
924 57Q <sup>1</sup> 924 <sup>2</sup>	Factory rear window privacy glass an glass \$149, ADD \$49 for windshield s	trip). 1			\$77.00
	Rear window, Fixed Privacy Glass wi dealer added tint add \$345 <sup>2</sup>	th 57Q Defroster. Included with	300a. NA with 101a package. For		
435 1	Sliding rear window	var 1		\$449.00 <sup>1</sup>	\$449.00 <sup>2</sup>
435 <sup>2</sup>	Includes rear privacy glass and defog Power-sliding Rear Window XL (In (Including 57Q) <sup>2</sup>	\$200 per la company de la management deve de servicio de la company de l	vith Power-sliding Rear Window )	CLT	
58B <sup>1</sup> 58B <sup>2</sup>	AM/FM radio with single CD			\$289.00 <sup>1</sup>	\$289.00 <sup>2</sup>
	Included in upgrade packages 2				
52B 50S <sup>1</sup>	On-Star Ford SYNC Incudes: Enhanced Voice 4.2" Multi-Function Display, Applink Compass display in instrument cluster	TM, one (1) Smart Charging US.	B Port and auxiliary audio input jaci	\$643.00 <sup>1</sup>	NA
58C <sup>1</sup> 58C <sup>2</sup>	Satellite radio AM/FM/CD/SAT 1			\$484.001	\$484.00 <sup>2</sup>
3K <sup>1</sup> 3K <sup>2</sup>	Additional Key(s) or Key Fob Dealer provided third key. (3KR - Dea equipment group \$373)	aler provided third key and rem	ote when ordering with power	\$140.00 <sup>1</sup>	\$300.00 <sup>2</sup>
	Use \$76 for simple fleet key, Included	with RFC 2			
	Side air bags			Std	Std
X1C 163 <sup>1</sup> 8 BOX <sup>2</sup>	Long bed in lieu of short bed Requires engine upgrade 1			\$899.00 <sup>1</sup>	Incl. <sup>2</sup>
4	Included in XIC.163 model upgrade v	with 163 inch wheelbase frame.	2		
L-SPOT 1 LSL 2	Left-hand pillar mounted 6" sp (ADD \$175 for LED light)			\$480.00 <sup>1</sup>	\$495.00 <sup>2</sup>
	For Go-Light remote operated spot lis	aht add \$649 includes hed moun	sted Pole in lies of roof mount 2		

For Go-Light remote operated spot light add \$649 includes bed mounted Pole in lieu of roof mount.  $^2$ 

VEHICLE:	F-150 (X1C)				
DEALER:	Alan Jay Ford	<b>Duval Ford</b>	Alan Jay Ford	Alan Jay Ford	
ZONE:	★Western	<b>★</b> Northern	★ Central	★Southern	
BASE PRICE	\$19,583.00	\$19,483.00	\$19,583.00	\$19,683.00	
LR-SPOT 1 2SL 2	Left & right-hand pillar mounte (ADD \$350.00 for LED lights) 1 For Go-Light remote operated spot light			\$900.001	\$796.00 <sup>2</sup>
RS <sup>1</sup> VV <sup>2</sup>	Vent visors - stick-on style (Front driver/passenger windows only		neurous mineuro, roo, mount.	\$189.00 <sup>1</sup>	\$160.00 <sup>2</sup>
RSF 1 RS 2	Rainshields - flange style (Front driver/passenger windows only	\$110)(not available with 1-tou	ich up windows) 1	\$189.00 <sup>1</sup>	\$160.00 <sup>2</sup>
BS <sup>1</sup> BS <sup>2</sup>	Bug shield Dealer installed Bug Shield hood prote	ector 1		\$197.00 <sup>1</sup>	\$195.00 <sup>2</sup>
54M <sup>1</sup> 54M <sup>2</sup>	Trailer tow mirrors  Manual trailer tow mirrorsor- (54Y signal indicator when ordering with 85 tow package).   Manual-folding, Manually Telescoping	A \$568) (both options require	engine upgrade and 53A or 53C trailer	\$89.001	\$89.00 <sup>2</sup>
	998 3.5L V6 Ti-VCT engine, 85A XL P. Max Trailer Tow Pkg.) 54Y (8394 xl or Telescoping, Power Glass Trailer Tow Approach Lamps, LED Side-mirror Sp. 122" WB; req. 85A XL Power Equipme	ower Equipment Group or 122 - \$274 with XLT 300a)/59s (\$1 Mirrors with Heat, Turn Signo otlights and Black Skull Caps (	" WB; req. 53A Trailer Tow Pkg.or 53 74): Manual-folding, Manually al, High-Intensity LED Security (NA with 998 3.5L V6 Ti-VCT engine of		
WGG <sup>1</sup> WGG <sup>2</sup>	Wrap-around grille guard add \$300 for Winch Mount Plate			\$995.00 <sup>1</sup>	\$1,296.00 <sup>2</sup>
ATB <sup>1</sup> TBX <sup>2</sup>	Required with Winch 8kw at \$1295 <sup>2</sup> Aluminum tool box Dealer Provided HD Aluminum Diamol 14" or 18" for low profile tool box.)  Single Lid Locking <sup>2</sup>	ond Plate Tool Box 14" Depth.	(18" Depth \$469) AND (ADD \$50 to	\$429.00 <sup>1</sup>	\$395.00 <sup>2</sup>
96P <sup>1</sup> 96P <sup>2</sup>	Bedliner Plastic drop in liner (Dealer installed of Plastic drop in bed liner with tailgate p	ACTUAL CONTRACTOR CONTRACTOR	\$160 <sup>2</sup>	\$349.00 <sup>1</sup>	\$349.00 <sup>2</sup>
96W <sup>1</sup> 96W <sup>2</sup>	Spray-on bedliner (Rhino, Line Factory standard spray in bed liner wi \$579).	th plastic liner on tailgate (De	ent) aler installed HD Spray-on-Bed Liner	\$494.00 <sup>1</sup>	\$494.00 <sup>2</sup>
		Volum use \$550.00		NA	NA
53B DB2 <sup>1</sup> HD TOW <sup>2</sup>	Tow hooks  Class IV hitch and ball  Factory Class IV Receiver, 4-pin / 7-pi  Includes (53b) Class IV Trailer Hitch ( trailer hitch receiver), draw bar, pin ci	fincl. Smart Trailer Tow Conne		NA \$194.00 <sup>1</sup>	\$659.00 <sup>2</sup>
8KW <sup>1</sup> 8KW <sup>2</sup>	8,000 lb. winch with remote Requires WGG & Winch Mount Plate Requires WGG, Warn or equa <sup>2</sup>	Ī		\$1,195.00 <sup>1</sup>	\$1,295.00 <sup>2</sup>
53A DB2 <sup>1</sup> 53A <sup>2</sup>	Heavy duty towing package up Trailer Tow Package (incl. Smart Trai upgraded front stabilizer bar, auxiliary Cooler), Draw Bar, 2" ball, pin, and co	ler Tow Connector, 4-pin/7-pi y transmission oil cooler; 998 lip. 1	n wiring, Class IV trailer hitch receiver 3.5L V6 Ti-VCT incl. Engine Oil	\$594.001	\$494.00 <sup>2</sup>
	Trailer Tow Package – XL Base: incl. hitch receiver, upgraded front stabilize (47E) is optional on XL Base ADD \$35 Cooler, FOR XLT MODEL UPGRADI	er bar, auxiliary transmission o 94 (47E requires 76C and 85A)	oil cooler; (Pro Trailer Backup Assist ); 998 3.5L V6 Ti-VCT incl.Engine Oil		
		C 41			OFF

VEHICLE:	F-150 (X1C)				
DEALER:	Alan Jay Ford	Duval Ford	Alan Jay Ford	Alan Jay Ford	
ZONE:	★ Western	★Northern	★Central	★Southern	
BASE PRICE:	\$19,583.00	\$19,483.00	\$19,583.00	\$19,683.00	
	***,	4.2,1.52.12.			
99G 53C DB2 <sup>1</sup> 53C <sup>2</sup>	Heavy duty towing package up to Includes: 3.5L ECOBOOST V6, Max traile clip.	er tow package, trailer brak	te controller, draw bar, 2" ball, pin, and	\$2,879.00 <sup>1</sup>	\$794.00 <sup>2</sup>
	Max Trailer Tow Package (req. 3.5L V6 E 4-pin/7-pin wiring, Class IV trailer hitch recoler (Pro Trailer Backup Assist (47E) is MAX TRAILER TOW PACKAGE (53C) M. Requires: 3.5L EcoBoost® Engine (99G) Electronic-lockingdifferential if ordered wharness Auxiliary transmission oil cooler (standard on Lariat and higher) Integrated rear bumper. Includes pin clip and plug. F \$395. 2	eceiver, upgraded front sta optional on XL Base ADD I ot available with: 2.7L V6 I Includes: 3.55 Electronic-lo oith Heavy-Duty Payload Pl Class IV trailer hitch receiv d Trailer Brake Controller	bilizer bar, auxiliary transmission oil \$394 (47E requires 76C and 85A), EcoBoos® Payload Pkg. (622) ocking rear axle (axle is changed to 3.73 kg. (627; use \$694)) 4- pin/7-pin wiring ver Smart Trailer Tow Connector Upgraded front stabilizer bar Upgraded		
FTC <sup>1</sup> FTC <sup>2</sup>	Fiberglass tonneau cover (painted (Add \$1338 for Bed Slider with Rubber Me fiberglass tonneau)  For Retrax Brand locking retractable cover.	at and 4" Sides) -or- ( Roll-		\$1,495.00 <sup>1</sup>	\$1,495.00 <sup>2</sup>
FCH <sup>1</sup> FCHT <sup>2</sup>	Fiberglass cab high topper with fr	ont, side and rear win		\$1,695.00 <sup>1</sup>	\$1,695.00 <sup>2</sup>
	Add \$395 for side access windows 2				
942 <sup>1</sup> 942 <sup>2</sup>	Daytime running lights Daytime Running Lamps (DRL) (when sel- Daytime Running Lamps (DRL) replace D			\$942.00 <sup>1</sup>	\$44.00 <sup>2</sup>
	Immobilize daytime running light Don't order option 942	S		NC <sup>1</sup>	Std
N2 <sup>1</sup> N2 <sup>2</sup>	Nitrogen filled tires including spa	re tire		\$169.00 <sup>1</sup>	\$225.00 <sup>2</sup>
	Full size spare tire and rim			Std	Std
	Midbox body option			NA	NA
LEER DCC 1 SKCOMPAK 2	Steel truck cap Leer Deluxe Aluminum Commercial Toppe Doors with Driver and Passenger Side To Up Door with Picture Window, Ladder Ra Fiberglass 100RCC Commercial Topper I vertical glass on Rear in lieu of std lift up	ol Boxes including 1 Vertic ick, 20" 12v LED Interior L Painted to Match \$387) (Up	al and I Horizontal Divider, Rear lift ight Bar. LED Brake Light (Upgrade to grade to Double Swing Barn Doors w/	\$3,279.00	\$8,545.00 <sup>2</sup>
	SpaceKap - 8' Compak (Transferable Serv transferable, Also available for 6' truck be \$2,985. 2				
HAR 1 CS 2	Cab shield headache rack (protect Add \$300 for beacon plates left and right.			\$497.00 <sup>1</sup>	\$595.00 <sup>2</sup>
PRT <sup>1</sup> PRPU <sup>2</sup>	Pipe rack w/expanded metal bask (1200ATR - Weather Guard aluminum ma metal basket over cab**) 1			\$1,790.00 <sup>1</sup>	\$1,796.00 <sup>2</sup>
	Pipe rack w/expended metal bask	et over cab (for utility	body)	NA	NA
SSMLR <sup>1</sup> SLR <sup>2</sup>	Single ladder rack side mounted ( Single Side Mtd Ladder Rack 1	specify street or curbs	ide)	\$738.00 <sup>1</sup>	\$1,196.00 <sup>2</sup>
1	w			aral	2102

NC

Front license bracket

153 <sup>1</sup> 153 <sup>2</sup>

VEHICLE:	F-150 (X1C)				
DEALER:	Alan Jay Ford	<b>Duval Ford</b>	Alan Jay Ford	Alan Jay Ford	
ZONE:	<b>★</b> Western	★Northern	<b>★</b> Central	★ Southern	
BASE PRICE:	\$19,583.00	\$19,483.00	\$19,583.00	\$19,683.00	
85H <sup>1</sup> 85H <sup>2</sup>	Backup alarm, factory installed	i		\$124.00 <sup>1</sup>	\$124.00 <sup>2</sup>
BUA <sup>1</sup> BUA <sup>2</sup>	Backup alarm, dealer installed Dealer installed 90db back up alarm.		2	\$179.00 <sup>1</sup>	\$150.00 <sup>2</sup>
	Whelen, Ecco included in Long wheel	base optional model upgrade.	2	i	
76C <sup>1</sup> 76C <sup>2</sup>	Backup camera with 3.5" LCD vision at rear of vehicle) - factor Requires 85A (Not avilable with order	ory installed		\$249.00	\$249.00 <sup>2</sup>
	Class IV Trailer Hitch, 53A Trailer To added driver convenience and awaren to "steer the trailer" instead of steerin instrument panel below the 4x4 rotary EPAS.rearview camera and center sta	ow Package or 53C Max Traile ess when backing a hitched con ig the truck • Activated and ope control switch (if equipped) • ck screens • Includes a tailgate ventional trailers • System is li	nventional trailer by allowing the driver trated by the control knob located on the Works in conjunction with LED to aid in nighttime trailer hook-up mited to 5mph and is over ridden when		
BUC 1 BUC 2	Backup camera with 3.5" LCD vision at rear of vehicle) - deal	STATE OF THE STATE	provide wide angle field of	\$679.00 <sup>1</sup>	\$695.00 <sup>2</sup>
FUEL TOOL <sup>1</sup> X1C.163 <sup>2</sup>	Optional equipment - specify Fuel & Tool Box Combo includes: L S flow meter - (ADD SAFE-T - Fire Exti	hape Fuel Tank, Tool Box, Ele nguisher, First Aid Kit. Road T		\$1,887.00 <sup>1</sup>	\$585.00 <sup>2</sup>
	F150 Model upgrade including long I with HD payload upgrade. Includes E	63 inch wheelbase and 8 Foot cco Bua. 2	Pick up Bed. Deletes 6.5 ft bed. Required		
RSL <sup>1</sup> LG12 <sup>2</sup>	Optional equipment - specify Roadside lighting package Incudes: For window glass, (AMBER/CLEAR) Grill Thieman 1200 Liftgate Series <sup>2</sup>			\$1,729.00 <sup>1</sup>	\$2,700.00 <sup>2</sup>
JOTTO 1 LTS <sup>2</sup>	Optional equipment - specify Jotto Computer Mount Stand (806-12 driver/passenger from seats \$429.)	06 - 600w pure sine wave inve	rter installed in between	\$485.00 <sup>1</sup>	\$695.00 <sup>2</sup>
	Havis laptop stand universal. For inve	erter add \$400 2			
ALB-TA <sup>1</sup> RPO <sup>2</sup>	Optional equipment - specify Amber LED Light Bar with Front Take Go Light with Dash Mounted Remote;	edowns, Side Alley lights, and l for \$628) 1	Rear Arrow Stick Traffic Advisor. (Add	\$1,995.00 <sup>1</sup>	(\$1.00) <sup>2</sup>
	Any factory option not listed within sp item off the manufacturer's current MS		scount amount indicated as a credit per		
3BLS 1 RFC <sup>2</sup>	Optional equipment - specify 3rd Brake Light Safety Pulse (Pulses 3 driver awareness behind you when sto		application of brake pedal to increase	\$229.00	\$395.00 <sup>2</sup>
	Regional freight charge per vehicle for Per terms and specifications 1.14, pre- additional fleet simple key included. No award. Amount is calculated via statis variable freight costs within certain statis volume credit to this unit cost, where d	-delivery service inspection and lot applicable when agency is a tical algorithm utilizing trendi atistical mileage data points w	d all delivery requirements, plus lomiciled in same zone as the base ng market sales data and median ithin the state of Florida. Any dollar		
LABOR 1 LABOR 2	Labor rate per hour (Labor Rates Based on Single Vehicle	Build) 1		\$105.00 <sup>1</sup>	\$145.00 <sup>2</sup>
	Labor rate per hour, Refer to Emerger itemization. Includes professional EVI consultation <sup>2</sup>				

VEHICLE:	F-150 (X1C)				
DEALER:	Alan Jay Ford	<b>Duval Ford</b>	Alan Jay Ford	Alan Jay Ford	
ZONE:	<b>★</b> Western	★Northern	*Central	★ Southern	
BASE PRICE:	\$19,583.00	\$19,483.00	\$19,583.00	\$19,683.00	
TEMP <sup>1</sup> TEMP <sup>2</sup>	Temporary tag			\$45.25 <sup>1</sup>	\$6.00 <sup>2</sup>
TRANS <sup>1</sup>	Transfer existing registration ( Includes temp tag & two way overnight		)	\$168.85 <sup>1</sup>	\$85.00 <sup>2</sup>
	Per Florida Statute 320.08, A dealer of title and registration transfers. These transferring title and registrations. Or and could result in disciplinary action overcharged amount to the purchaser, registration fees: DHSMV Procedure	will be the fees charged by the overcharging of these fees without against the dealer's license. To Private tag agency fees canno.	county tax collector's office for it refunding the overcharge is unlawfu he dealer is responsible for refunding it be included in the category of title an	t he	
TAG <sup>1</sup> TAG <sup>2</sup>	New state tag (specify state, co			\$220.95 <sup>1</sup>	\$130.00 <sup>2</sup>
	Per Florida Statute 320.08, A dealer of title and registration transfers. These transferring title and registrations. Or and could result in disciplinary action overcharged amount to the purchasen registration fees: DHSMV Procedure	will be the fees charged by the overcharging of these fees without against the dealer's license. To Private tag agency fees canno	county tax collector's office for it refunding the overcharge is unlawfu he dealer is responsible for refunding it be included in the category of title an	t he	
BMP345 <sup>1</sup> MPP575 <sup>2</sup>	Maintenance Plan - specify 3 yr 45,000 mile(5000 mile interval, in 5 Year 75,000 mile Premium Mainten Engine, zero deductible. 2			\$580.00 <sup>1</sup>	\$1,860.00 <sup>2</sup>
BMP575 <sup>1</sup> MPP675 <sup>2</sup>	Maintenance Plan - specify 5 yr 75,000 mile(5000 mile interval, in 6 Year 75,000 mile Premium Mainten Engine, zero deductible. 2		COLUMN TO THE PROPERTY OF THE	\$910.00 <sup>1</sup>	\$1,905.00 <sup>2</sup>
BMP6100 <sup>1</sup> MPP610 <sup>2</sup>	Maintenance Plan - specify 6 yr 100,000 mile(5000 mile interval, 6 Year 100,000 mile Premium Mainte Gas Engine, zero deductible. 2	The state of the s		\$1,140.001	\$2,400.00 <sup>2</sup>
EC575 <sup>1</sup> CB575 <sup>2</sup>	Warranty - specify Extra Care 5 yr 75k mile (\$0 Ded) Ex 5 Yr 75,000 mile zero deductible BAS pricing schedule available upon reque	ECare plan. 5 Yr 100,000 mile : est. Prices quoted per FordMoC		\$1,710.00 <sup>1</sup>	\$1,475.00 <sup>2</sup>
PC575 <sup>1</sup> CE575 <sup>2</sup>	Guide. For Emergency Application Active Warranty - specify Premium Care 5 yr 75k mile (\$0 Ded) 5 Yr 75,000 mile zero deductible EXT pricing schedule available upon reque Guide. For Emergency Application Active Warranty	Extended Warranty 1 RACare plan. 5 Yr 100,000 milest. Prices quoted per FordMoC	e zero deductible use \$2425. Complete Co Florida Retail ESP April 2015 Price	\$2,400.00 <sup>1</sup>	\$1,710.00 <sup>2</sup>
PC6100 <sup>1</sup> CP575 <sup>2</sup>	Warranty - specify Premium Care 6 yr 100k mile (\$0 Dec 5 Yr 75,000 mile zero deductible PRE Complete pricing schedule available 2015 Pricing Guide. For Emergency	MIUMCare plan, 5 Yr 100,000 upon request. Prices quoted per	FordMoCo Florida Retail ESP April	\$3,430.00 <sup>1</sup>	\$2,400.00 <sup>2</sup>



Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

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PHONE (800) ALANJAY (252-6529)	DIRECT 863-402-4234	WWW.ALANJAY.COM	5482-2
Corporate 2003 U.S. 27 South	MOBILE 863-991-4693	Mailing P.O. BOX 9200	
Office Sebring, FL 33870	FAX 863-402-4221	Address Sebring, FL 33871-9200	

### QUICK QUOTE SHEET

		QUICK QUI	JIE SHEET		
				PAGE1	of1
REQUESTING AGENCY:		SOUTHERN MANATEE FIRE RE	SCUE		
ORIGINAL QUOTE DATE:		12/9/2015	0002	REVISED QUOTE DATE:	12/15/2015
CONTACT PERSON:		MIKE QUESTIONATI		QUOTED BY So	ott Wilson
PHONE NUMBER:		941-780-4218			MEASURE THE PROPERTY OF THE PR
FAX NUMBER:		-		MQUESTIONATI@SMFF	R.COM
FLORIDA SHE	ERIFF'S ASSO	CIATION BID #'s 15-23-090	4 & 15-13-0904	www.flsh	eriffs.org
MODEL:	X1C			SPECIFICATION #:	47
The state of the s	2016 FORD F	-150 EXTENDED CAB 2WD		PAGE #:	861
BED LENGTH	6.5' BED	1		BASE DISTRICT PRICE:	\$19,583.00
		s Clearly stated otherwise on purchase orde	r.		
FACTORY OPTIONS		DESCRIPTION			
YZ AG	EXTERIOR COLO	R OXFORD WHITE WITH MEDIUM EA	RTH GRAY VINY! 40/20/40 SPI	IT RENCH	\$0.00
998 446		GINE WITH 6-SPD AUTO TRANS	THE TOTAL VIEW CONTRACTOR	III DENOII.	\$0.00
50S	CRUISE CONTRO				\$224.00
		wer Glass Sideview Mirrors with Black			## /
		Perimeter Alarm, Power Locks with Flip			
85A	and SuperCrew®)	, Power Tailgate Lock, Power Windows	(front on Regular Cab, front and	rear on SuperCab	\$1,169.00
		G WITH TRANS OIL COOLER, CLAS	IV RECEIVER, SMART TRAILE	R TOW	
		PIN HARNESS, ENGINE OIL COOLER			
53A DB2	BALL, PIN, AND C	LIP.			\$594.00
				***************************************	
***************************************	######################################				
			FA	CTORY OPTIONS	\$1,987.00
CONTRACT OPTIONS	NAME OF THE OWNER OF THE OWNER.	DESCRIPTION			
W-VERTEX		4 CORNER LED KIT			\$582.00
RSF	RAIN SHIELDS FL	ANGE STYLE ON ALL (4) WINDOWS		-	\$189.00
	***************************************				
		***************************************			
	***************************************			CONTROL CONTRO	
	***************************************				
	***************************************				
	***************************************				
			CONTRACT	OPTIONS TOTAL	\$771.00
NON-IDENTIFIED CONTRACT	OPTIONS	DESCRIPTION	CONTRACT	OFTIONS TOTAL	\$771.00
	01 110110				
·					
			NON-IDENTIFIED CONTRACT	CORTIONS TOTAL	\$0.00
			NON-IDENTIFIED CONTRACT	OF HONS TOTAL	\$0.00
				TOTAL COST	\$22,341.00
TRADE IN	YES WE TAKE TH	ADE INS ASK ABOUT MUNICIP	AL FINANCING		\$0.00
				QTY 4 =	\$89,364.00
		TOTAL	COST LESS TRADE IN(S):	WII 4 = =	\$69,364.00
Comments:					
Comments:					
VEHICLE QUOTED BY:	Scott Wilson	FLEET SALES MANAGER	sco	ott.wilson@alanjay.com	

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review if carefully. If there are any errors of changes, please feel free to contact me at any time. I am always happy to be of assistance.